

Welcome to
the one place where
everything works.



SUMNERONE





1937

1956

We're still
crazy about
print, even
after all
these years.

1988

2021

No one knows print like SumnerOne.

Our company history stretches back to **1937** when we were among the first to bring printing to a new and growing market.

In **1956**, we pioneered the industry's jump to four-color offset printing, bringing the new technology to entrepreneurs starting commercial printing businesses. We continued to lead through the introduction of digital presses in **1988** – and high-volume inkjet production presses today.

Even in **today's** online world, we still believe print is the best way to make a big impact, especially when print is integrated with digital engagement efforts.

Whether you're reaching out to a carefully curated audience, moving millions of direct marketing pieces to mailboxes across the globe, or serving internal stakeholders, SumnerOne is uniquely qualified to help you reach your goals.



We're consultants, not salespeople.

We believe that the best technology – the best pre-press software, the best presses, the best finishing equipment – is the technology that works for you.



That's why we partner with the industry's widest range of manufacturers; so we can pair the right innovations against your specific needs and create a measurable, sustainable impact on your business.

To help you get there, we always start by learning about your organization, your needs and about the key factors that increase your competitive advantage. It might be improving job quality and speeding up turnaround time. It could be impressing clients with the latest tactile innovations. It could be reducing costs while maintaining your same level of high-touch service.

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The solutions we choose to offer aren't dictated solely by the manufacturers' latest and greatest.

We put everything through its paces to truly identify best-of-breed.

Edmund Sumner

Managing Director & Owner, SumnerOne



pre-press software

+



presses

+



finishing equipment

+



multi-vendor service

The print production team at SumnerOne
will build the right solution for you.



It all starts with a thorough assessment.

Through our SumnerOne assessment process, we'll take a deep dive into everything you do. Our consultants will meet with your team and listen to their concerns. We'll study your current equipment and workflows and compare it all against what we know works best in your industry.

This is not a sales pitch. Really. It's a comprehensive study of how you work, what's going well and where your challenges lie.

We'll help you uncover:

- Hidden costs
- Process improvements
- Workflow inconsistencies
- Operator training needs
- Compliance vulnerabilities
- Sweet spots for adding new innovations
- More ways to streamline your business



We'll build the next steps together.

Our independence is your freedom.

Combining best-of-breed solutions across different manufacturers is a SumnerOne specialty. Whether you're augmenting your current capabilities or transitioning offset work over to a new digital press, we're here to help.

The best part? Your in-house expertise is a big part of the equation. We'll use your team's knowledge and comfort with existing platforms to build an unbeatable strategy to drive your business forward in the next decade and beyond.

We know it may not be an easy process. You may have a lot of legacy equipment and processes that are hard to move away from. But we've done it before. And we'll be by your side at every step to ensure a seamless transition.

We also understand that bringing on new digital equipment can be a big financial commitment. Our in-house leasing company can deliver flexible financing options, or we can help you explore third-party financing – whatever works for you.

Implementation, not interruption.

We know printing is a critical part of your operation – it's our life, too. We'll coordinate everything you need to onboard new equipment, software, workflows, and service protocols while maintaining uptime.

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SumnerOne has proven to be a great partner by going above and beyond the scope of their requirements in all aspects of the partnership.

Justin Rudick

Sr. Manager Auxiliary Services,
St. Louis Community College

Bringing in the best to help you work better.

Creating and supporting a broad, multi-vendor portfolio takes a lot of experience.

We don't just compare specs and pick one – we run real jobs side-by-side to uncover each vendor's strengths and weaknesses, including whether software is intuitive and easy to adopt.

We have decades-long relationships with our suppliers, so we're able to dig deep into the manufacturer's R&D to understand each component's serviceability and longevity, and the applications that work best.

This vendor-neutral, performance-focused approach gives you the ultimate freedom to deploy the best equipment that fits how you want to work. Plus, when you work with SumnerOne for hardware and software, you'll often get better pricing than buying direct.

And service for all your equipment will always be one local call away.

PREPRESS AND SERVERS

Canon
PRISMASUITE

**XM
PIE**
xerox

efi | **fiery**

FreeFlow
Xerox
Digital Workflow Collection

DIGITAL PRODUCTION PRESSES

Canon

xerox

KONICA MINOLTA

KYOCERA

LARGE FORMAT PRINTERS

hp

océ

Canon

KONICA MINOLTA

LABEL PRINTERS

KONICA MINOLTA

FINISHING

Duplo
from print to documents

TRIUMPH®

INKJET ENVELOPES

FP 
GERMAN MAIL ENGINEERING

iJetColor



It's time to start working smarter.

At SumnerOne, we're here to help you make the most of today's advanced printing technologies with a **local, long-term, service-driven partnership** that supports your daily operations and your goals for growth.

Schedule your free in-person or guided virtual assessment.

📞 1.800.325.0985

✉ prodteam@sumnerone.com



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I would encourage others to strongly consider SumnerOne.

Not just based on price, but you're going to get great services; you're going to get top-of-the-line products; and they're always going to be there when you need someone to come help you out.

Bob Stalinski

Owner, Minuteman Press





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